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T H E L I S T

NO!

100 LARGEST PRIVATE COMPANIES

Going public? Nope. Shifting headquarters? Uh-uh. Washington's private companies say they're not fans of changing the status quo.

BY CAROLYN M. PROCTOR
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The NBA players association's new floor general

Michele Roberts was once described as "the finest pure trial lawyer in Washington, D.C." We honored her with a Women Who Mean Business award. Now she's running pro basketball's union. PAGE 6



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THE LIST

PRIVATE COMPANIES

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	Name/Prior/URL	Address/Phone	Total revenue in 2013	Total revenue in 2012	Metro-area employees	Total employees	Headquarters	Year founded	Senior local executive
76	Mona Electric Group Inc. ⑥③ getmona.com	7915 Malcolm Road Clinton, Md. 20735 301-868-8400	\$82 million	\$92 million	550	550	Clinton	1966	David McKay, President and CEO, dave.mckay@getmona.com Vincent "Cap" Mona, Founder and chairman, cap.mona@getmona.com
77	J.E. Richards Electric Inc. ⑥④ jerichards.com	10401 Tucker St. Beltsville, Md. 20705 301-345-1300	\$80 million	\$107.6 million	475	475	Beltsville	1983	Edward McCarty, President, edmc@jerichards.com
78	Interstate Group Holdings Inc. ⑥⑦ moveinterstate.com	5801 Rolling Road Springfield, Va. 22152 703-569-2121	\$80 million	\$85 million	273	273	Springfield	1943	Arthur "Bud" Morrisette IV, President
79	Dominion Mechanical Contractors Inc. ⑦④ dominionmc.com	5265 Port Royal Road, Suite 100 Springfield, Va. 22151 703-992-9588	\$75.7 million	\$65 million	205	205	Springfield	2002	Will McAteer, President, wmca@dominionmc.com Douglas Seal, Vice President
80	Kastle Systems International LLC ⑧ kastle.com	6402 Arlington Blvd. Falls Church, Va. 22042 855-527-8531	\$74.6 million	\$60.6 million	n/a	405	Falls Church	1972	Piyush Sodha, Co-chairman and CEO Mark Ein, Chairman
81	Bowman Consulting Group Ltd. ⑦⑥ bowmanconsulting.com	3863 Centerview Drive, Suite 300 Chantilly, Va. 20151 703-464-1000	\$73.23 million	\$52.96 million	184	547	Chantilly	1995	Gary Bowman, President and CEO, gbowman@bowmanconsulting.com
82	Pristine Environments Inc. ⑨① pristine-environments.com	7925 Jones Branch Drive, Suite LL330 McLean, Va. 22102 703-245-4751	\$70 million	\$38 million	500	2,000	McLean	2010	Brian Snow, CEO, bsnow@pristine-environments.com
83	JBS International Inc. ⑦⑩ jbsinternational.com	5515 Security Lane, Suite 800 North Bethesda, Md. 20852 301-495-1080	\$69.1 million	\$73.6 million	232	332	North Bethesda	1985	Jerri Shaw, jshaw@jbsinternational.com Gail Bassin, Co-CEO, co-owner, co-founders
84	Three Wire Systems LLC ⑥⑧ threewiresys.com	3130 Fairview Park Drive, Suite 425 Falls Church, Va. 22042 703-776-9731	\$62.55 million	\$40.53 million	24	n/a	Falls Church	2006	Dan Frank, CEO, dfrank@threewiresys.com
85	Aronson LLC ⑧ aronsonllc.com	805 King Farm Blvd., Suite 300 Rockville, Md. 20850 301-231-6200	\$62.3 million	\$55.14 million	223	226	Rockville	1962	Jeffery Capron, Managing partner, jcapron@aronsonllc.com
86	TWD & Associates Inc. ⑦③ twd.com	2800 Shirlington Road, Suite 400 Arlington, Va. 22206 703-820-9777	\$61.76 million	\$54.46 million	n/a	314	Arlington	1992	Gordon Aitken, Chairman Larry Besterman, President and CEO, besterman@twd.com
87	HBW Properties Inc. (HBW Group) ⑧ hbwgroup.com	1055 First St., Suite 200 Rockville, Md. 20850 301-424-2900	\$57.78 million	\$67.38 million	95	95	Rockville	1969	Peter Watkins, President
88	White ⑧ white64.com	13665 Dulles Technology Drive, Suite 150 Herndon, Va. 20171 703-793-3000	\$56 million	\$52 million	65	65	Herndon	1966	Matt White, Chairman and CEO, mattw@whiteandpartners.com
89	Office Movers Inc. ⑥⑨ officemovers.com	3636 Pennsy Drive Landover, Md. 20785 301-621-2100	\$55.38 million	\$63.45 million	1,240	1,480	Landover	1969	John Kane, President and CEO
90	Silver Diner Inc. ⑦⑦ silverdiner.com	12276 Rockville Pike Rockville, Md. 20852 301-770-0333	\$55 million	\$52 million	1,000	1,500	Rockville	1989	Robert Giaino, President and CEO
91	Washington Fine Properties LLC ⑧④ wfp.com	3201 New Mexico Ave. NW, Suite 220 Washington, D.C. 20016 202-944-5000	\$53.91 million	\$42.16 million	12	12	Washington	1999	Thomas Anderson, President, thomas.anderson@wfp.com Marc Schappell, Managing partner, marc.schappell@wfp.com
92	A. Morton Thomas and Associates Inc. ⑧① amtengineering.com	800 King Farm Blvd., Fourth Floor Rockville, Md. 20850 301-881-2545	\$51.07 million	\$45.46 million	179	422	Rockville	1955	Michael Wiercinski, President, mwiercinski@amtengineering.com
93	Office Images, a Douron Co. ⑧ office-images.com	7650 Standish Place, Suite 109 Rockville, Md. 20855 301-921-0900	\$50.4 million	\$41.5 million	13	122	Rockville	1969	Ronald Hux, President
94	Zenetex LLC ⑧② zenetex.com	13800 Coppermine Road, Suite 307 Herndon, Va. 20171 703-657-0377	\$50.27 million	\$44.29 million	14	430	Herndon	1999	Mark Green, Chairman and CEO, mark.green@zenetex.com
95	ADI Construction of Virginia LLC ⑥⑥ adigc.com	5407-A Port Royal Road Springfield, Va. 22151 703-750-3911	\$48.75 million	\$32 million	71	71	Springfield	2005	James Pohopin, President
96	Digicon Corp. ⑦⑧ digicon.com	510 Spring St., Suite 250 Herndon, Va. 20170 703-621-1000	\$48 million	\$50 million	225	300	Herndon	1985	John Wu, President and CEO, jwu@digiconasp.com
97	TTR Sotheby's International Realty ⑥⑤ ttrsir.com	1206 30th St. NW Washington, D.C. 20007 202-333-1212	\$44.9 million	\$33.5 million	19	19	Washington	1988	Mark Lowham, Managing partner, mlowham@ttrsir.com
98	PowerRide Motorsports Inc. ⑧ wherethepoweris.com	435 S. Washington St. Falls Church, Va. 22046 703-237-3400	\$42.6 million	\$41.77 million	88	138	Falls Church	1998	Richard Stein, CEO
99	PerLectric Inc. ⑥② perlectric.com	2711 Prosperity Ave., Suite 300 Fairfax, Va. 22031 703-352-5151	\$41.96 million	\$38.3 million	200	200	Fairfax	1992	Michael Perle, President
100	U.S. Business Interiors Inc. ⑦⑨ usbionline.com	8800 Lottsford Road Largo, Md. 20774 301-350-8700	\$40.8 million	\$45 million	59	65	Largo	1990	Kurt Weiss, President, kurtw@usbionline.com

NOTES: * - Not ranked in 2013; n/a - Not available; Ties in rank were broken by 2012 revenue. Sources: The companies, Forbes